Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Text

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PAGE 01 GOTEBO 00222 081325Z
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W
----------129662 090232Z /14
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AMEMBASSY STOCKHOLM UNN

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E.O. 11652: N/A
TAGS: BTRA, SW
SUBJ: FOREIGN BUYER PROGRAM: VISIT BY ARNE HYLEN AND JAN SJOGREN

1. MR. ARNE HYLEN, SALES MANAGER, AND JAN SJOGREN, TREASURER, SLIPMATERIALAFFAREN, FACK, S-202 10 MALMO, SWEDEN, TELEX 32643, WILL VISIT US SEPTEMBER 1-26, 1978.

2. COMPANY DEALS IN GRINDING MATERIALS, EQUIPMENT AND MACHINERY AND IS THAM EXCLUSIVE AGENT IN SWEDEN FOR THE CARBORUNDUM CORPORATION. FIRM WILL EXPAND ITS LINE OF BUSINESS AND VISITORS ARE LOOKING FOR EXCLUSIVE AGENCIES FOR INDUSTRIAL SUPPLIES AND EQUIPMENT (EXCEPT TOOLS) PARTICULARLY FOR THE METAL WORKING INDUSTRY. INCLUDED ARE SUCH PRODUCTS AS INSULATING MATERIALS, PACKINGS, GASKETS AND SEALINGS.

3. VISITORS HAVE A FLEXIBLE ITINERARY, BUT WILL VISIT THE INTERNATIONAL MACHINE TOOLS SHOW, CHICAGO SEPTEMBER 13-15. IF AVAILABLE, ADDITIONAL ITINERARY DETAILS WILL BE CABLED. VISITORS WILL BE INSTRUCTED TO CONTACT FPB UPON ARRIVAL.

4. COMPANY WAS ESTABLISHED IN 1907. HAS BRANCHES IN GOTEBORG, STOCKHOLM, OREBRO AND UMEA. EMPLOYS 65 OF WHOM 14 SALESMEN. IT IS A SUBSIDIARY OF G. & L. BEIJER AB, MALMO DEALING IN FOUNDRY AND ROLLING MILL MACHINERY; SAWMILL PRODUCTS; FUEL OILS;
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FREIGHT FORWARDING: ETC. PARENT COMPANY REPORTS ANNUAL SALES EQUIVALENT TO US DOLLARE 89 MILLION. RELIABLE LOCAL SOURCES HIGHLY RECOMMENDS BUSINESS RELATIONS WITH SLIPMATERIALAFFAREN.

5. PLEASE PUBLISH.
SELLIN

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